

## FORWARD WATER TECHNOLOGIES CORP.

TSXV: FWTC

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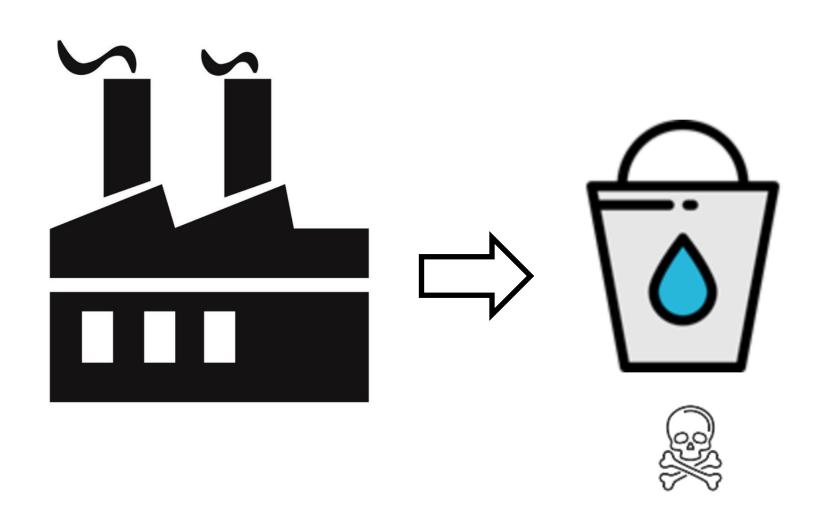
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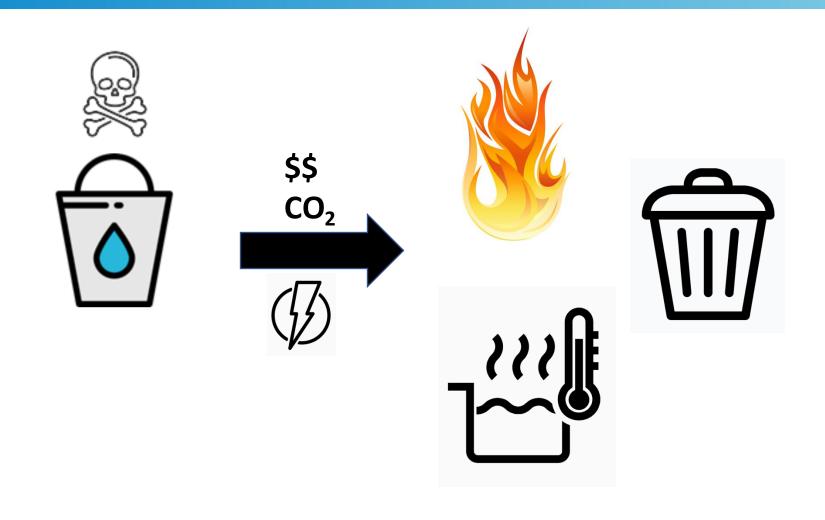
All forward-looking information in this Presentation is qualified by these cautionary statements. The forward-looking information is made only as of the date that such information is made, and is subject to change after such date. The Company disclaims any intention or obligation to update or revise any forward-looking information whether as a result of new information, future events or otherwise, except as required under applicable securities regulations.

An investment in securities of the Company is highly speculative and involves a high degree of risk, and should only be made by persons who can afford the total loss of their investment. See Risk Factors later in this presentation.

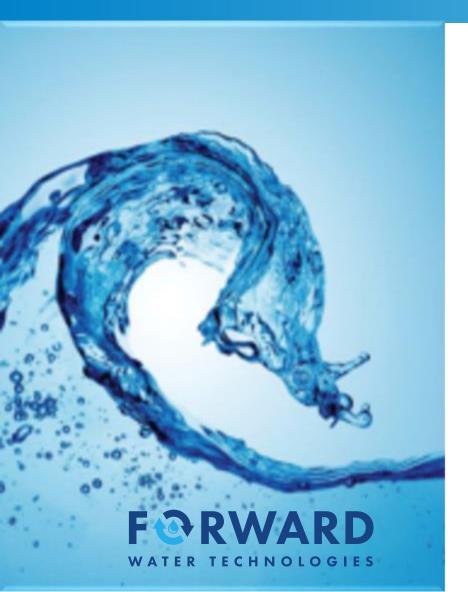
# MANUFACTURING THINGS WE NEED MAKES WATER POLLUTED. REALLY POLLUTED.



## WHAT IF WE COULD MAKE IT CLEAN & RE-USE THAT WATER?

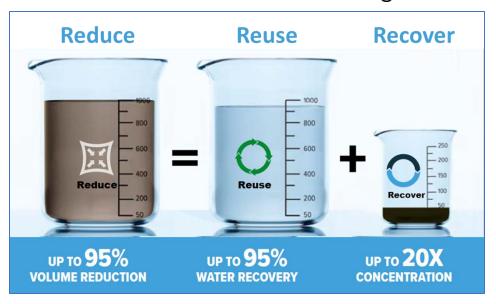


### WHAT WE DO



### FORWARD WATER TECHNOLOGIES CORP. (FWTC):

- Patented low-cost water treatment SYSTEM
- Reduces LIQUID VOLUME by as much as 95%
- Returns clean water to the process
- Concentrates valuable materials
- Applications across multiple industry verticals
- Eliminates or minimizes waste handling costs



### **EXECUTIVE SUMMARY**

### **BUSINESS DESCRIPTION**

- 1) FWTC provides a patented low-cost water treatment technology that recovers clean water through a membrane utilizing a low energy Forward Osmosis (FO) process.
- 2) FWTC has scaled, built, and delivered equipment to end users. FWTC is under contract to deliver its second commercial scale plant spring 2024.
- 3) FWTC has a robust and diverse pipeline of commercial projects with near term revenue visibility.

### **BACKGROUND**

Founded: 2015

Website: www.forwardwater.com

2 Locations:

Sarnia, ON (HQ), Toronto, ON

**Employees:** 5 FTE

### **Key Shareholders:**

- Bio-Industrial Canada
- Firstline Venture Partners
- GreenCentre Canada
- Directors

### **Intellectual Property**

 4 co-owned/exclusively licensed patents filed globally

### **FWTC MANAGEMENT TEAM**



C. Howie Honeyman CEO & President, Director

PhD, Chemistry, Materials Expert, 20 yrs in new technology development, >50 US patents, 3<sup>rd</sup> Early-stage company



linkedin.com/in/c-howiehoneyman-7a41b316



Wayne Maddever Director, COO

PhD., P.Eng., Materials Science. Extensive experience in management of early-stage companies



linkedin.com/in/waynemaddever-ph-d-fcae-peng-2b893



Grant Thornley

VP Engineering Sales

BSc (Eng) 30yrs + extensive experience in water technologies. Lead sales at Zenon and early stage water technologies



https://www.linkedin.com/ in/gthornley/



Leonard Seed

Director of Ops and Engineering

MSc, P.Eng., 18 yrs process/product development, 7 US patents on water treatment



linkedin.com/in/lpseed



Dr. Philip Mil Jessop Wil Executive Research CFO

Director

PhD, Chemistry, Technology creator, sustainable chemistry expert, Full Professor

at Queens University



Mike Willetts

B.A.Sc., MBA, CPA 25 yr leadership in automotive and manufacturing industries with fortune

500 companies

<u>linkedin.com/in/philip-iessop-9038a115</u>



https://www.linkedin.com/ in/michaelwilletts/

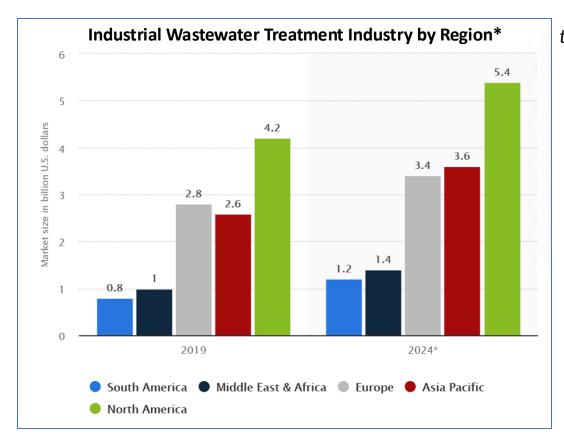
### WASTEWATER INDUSTRY TRENDS AND NEEDS

INDUSTRIAL WASTEWATER EQUIPMENT MARKET 2024\*

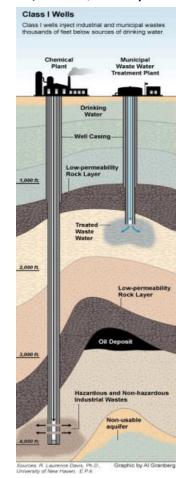
\$15B/Y

INDUSTRIAL WASTEWATER GROWTH RATE (CAGR)\*

5.8%



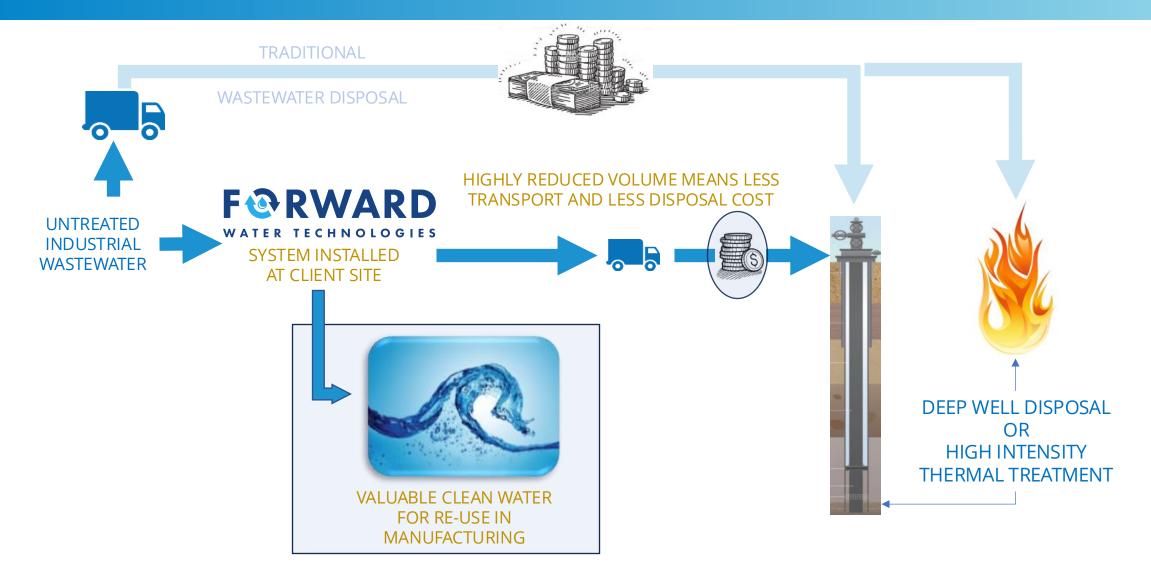
Wastewater sent to disposal wells removes the volume of 100 hrs of Niagara falls water, forever, each year\*\*



Sources:
\*Statista
\*\*Science Daily & ProPublica
See complete references at end of this presentation

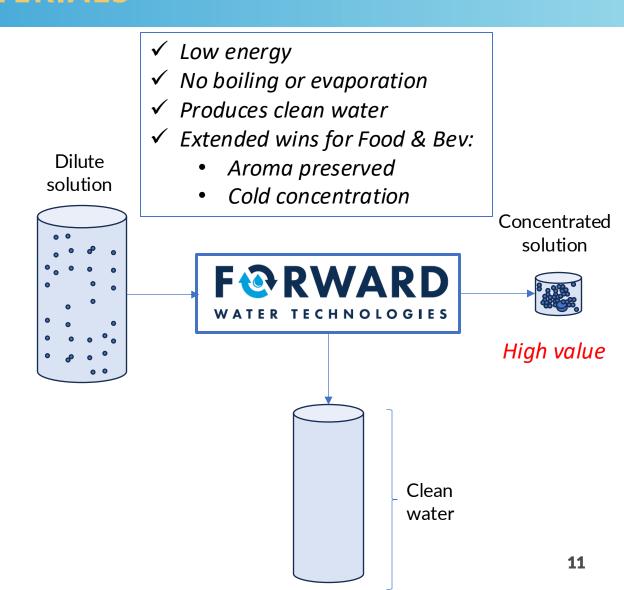
2030: The global deficit for fresh water will reach 2,700 billion cubic metres – affecting 60% of the then world's population. (World Bank, 2016)

# VALUE PROPOSITION VERSUS TRADITIONAL DISPOSAL

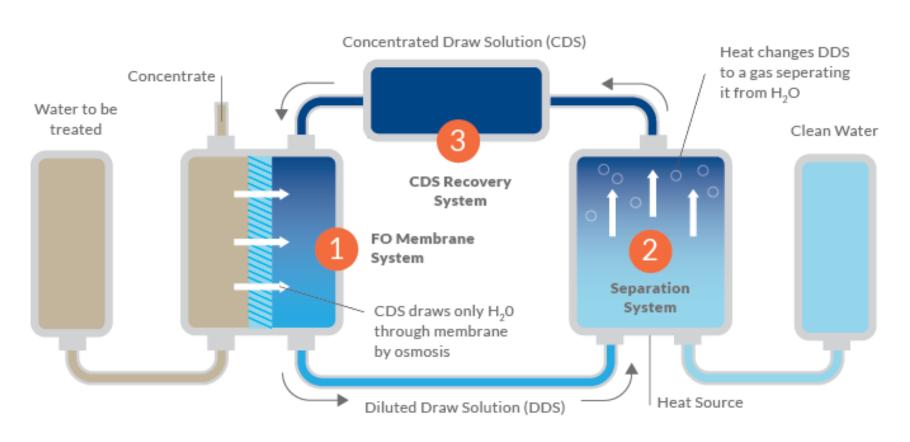


# EXTENDED VALUE PROPOSITION CONCENTRATION OF VALUABLE MATERIALS

- Isolation of high value minerals
  - E.g. Lithium brine processing in Direct Lithium Extraction (DLE)
- Food & Beverage concentrates with vastly improved quality
  - Juice
  - Syrup production
  - Beer, wine, and spirits
  - Extracts
  - Caffeinated products (tea, coffee)



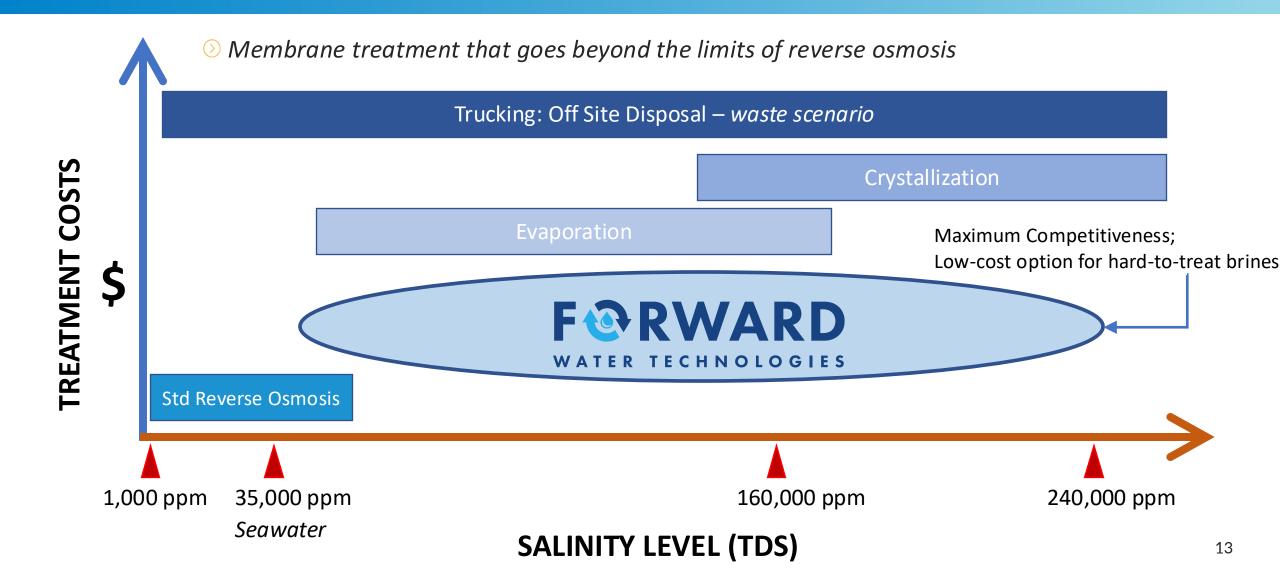
### PATENTED 3 STEP WATER REMEDIATION SYSTEM



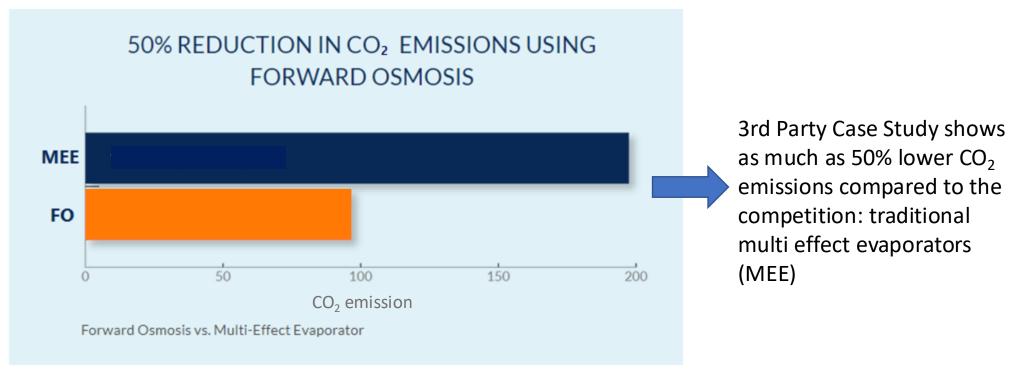
IP Protected: 4 co-owed/licensed patents filed globallyAdditional IP licensed exclusively from Fujifilm Corp

- Water is pulled through a membrane by <u>osmosis</u> due to the high "salt" content on the opposite side.
- The "salt" is converted to a gas that <u>bubbles</u> out of the clean water which is then discharged.
- The gas is captured and turned back into a "salt" to be <u>reused</u> over and over.

# FORWARD WATER: BEYOND THE SCOPE OF TODAY'S OPTIONS



# ENVIRONMENTAL ADVANTAGES WATER REUSE <u>AND</u> CO<sub>2</sub> REDUCTION



- Reduced energy consumption leads to reduced CO<sub>2</sub> emissions
- Water is preserved through recycling process
- Clean water can be re-used or to replenish water reserves

## Alignment with UN Goals



# Forward Water Impacts 8 of the UN Sustainability Goals

- ✓ Cleaner Water (#6)
- ✓ Energy Production (#7)
- ✓ Sustainable Industry (#9)
- ✓ Urban Resiliency (#11)
- ✓ Sustainable Consumption (#12)
- ✓ Climate Action (#13)
- ✓ Above and Below Water (#'s 14 & 15)

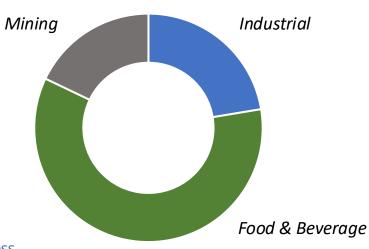
FORWARD WATER TECHNOLOGIES 15

## FWTC'S KEY TARGET SECTORS A \$67 BILLION ADDRESSABLE MARKET

- INDUSTRIAL WASTEWATER\* (\$15B OPPORTUNITY)
- FOOD & BEVERAGE\*\* (\$40B+ OPPORTUNITY)
- MINING\*\*\* (\$12B OPPORTUNITY)

- **Emerging Sector**: Lithium for EV batteries
  - \$22B USD (2022) with CAGR 22% to 2030 market total\*\*\*\*
  - Primarily recovered from under-ground water or brines
  - Many opportunities for improved efficiencies when brines are concentrated by FWTC's FO water removal process

# \$67 Billion



Sources:

\*Statista

\*\*The Business Research Company

\*\*\* PR News Wire

\*\*\*\*Fortune, Business Insights

## **CASE STUDIES – Projected Impact**

### Pharmaceutical Wastewater

- 1. Water used to clean equipment becomes contaminated
- 2. Sent for incineration at >\$450/m<sup>3</sup>
- 3. FWTC reduces waste volume by 95% and saves ~\$400/m<sup>3</sup> or \$480,000/yr per manufacturing line

### **Water Scarcity**

- Local water restrictions limit available process water
- 2. Process water volume limits production
- 3. FWTC can double the available water for processing
- 4. Enables large increase in product volume

One client est. ~\$35M additional revenue per production site

### LITHIUM OPPORTUNITY

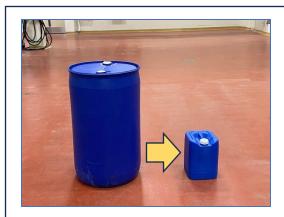
- Under Contract to provide field demonstration equipment for Clean Tech Lithium
  - Treat 80,000 liters of brine to produce ~ 800 kg lithium carbonate
    - Client proposes to use material to support off-take agreements
      - → PROCESS DEFINES QUALITY and QUALITY DEFINES SUPPLY CAPABILITY
    - Project expansion is under discussion
    - Full commercial scale would require up to 4 FWTC plants, each would represent ~\$25M USD in revenue (see forward looking statements)
    - Process applicable to other lithium pipeline prospects

Partner/Clients →





- Engaged in technical discussions with 30+ additional globally positioned lithium companies
  - All companies very sensitive to ESG profiles
  - Samples exchanged with 8+ companies
  - Technical advisor contracts with 2 companies for water management
  - Negotiating on-site pilot trials with and additional 3+ companies



Result of Engineering Validation Test

Hundreds of liters of brine concentrated to a faction of original volume

### **COMMERCIAL SITE DEVELOPMENT**

### **Essential to completing a commercial contract: Mobile Commercial Demo On-Site**

- Revenue generating field qualification
- 35,000 L/d capacity
- Transportable for on-site operations
- Targeting revenue generating testing projects
- Wins:
  - double production
  - reduce waste costs
  - increased process efficiency

Photos from installation October 2024 Elk Grove, Illinois, USA



### **INCREASING REACH & AWARENESS**

### **Engaged Manufacturing Representatives & Licensees**

- Manufacturing reps enabled on a global basis
- Royalty based license with partner in India
- Entered into distribution partnership with key membrane supplier
- Engaged engineering marketing team











### **CLIENTS ENGAGED**

### Several clients generating revenue or in project planning

- Lead Sectors:
  - Food waste handling
  - Mining
  - Direct Lithium Extraction\*
  - Petrochemical
- NDA's signed across all sectors
  - 30+ in the lithium sector
  - Including major global mining companies
- Performing revenue generating tasks
  - Lab testing
  - Engineering evaluations & consulting
- Initial field trials are being planned







### **REVENUE MODELS**

### 1. Build Own Operate:

• FWTC constructs a facility for on-site operation and operates the equipment as a service. Customer pays a fee for each cubic meter of wastewater treated. Payback estimated at 18-24 months.

### 2. Build Operate Transfer:

• FWTC constructs and operates the equipment as a service. Over time ownership and operations are taken over by customer via purchase. Service and maintenance contracts will continue post-transfer.

### 3. Licensing:

 Addressing foreign markets, FWTC licenses the technology with well established equipment providers and operators.

### **SUMMARY**

- Technology proven at commercial scale
  - Lower capex and opex: "Better, Faster, Cheaper"
- Clean Water Global Total Addressable Market > \$60B
  - ✓ Fresh water shortage, Environmental regulation etc. will drive market adoption of FWTC's Solutions
- Pipeline of near-term commercial projects across multiple industry verticals
- Strong IP portfolio with multiple global patents
  - ✓ co-owned or exclusively licensed



- √ >\$20M invested
- ✓ Proven technology
- ✓ Proven scalability
- ✓ Robust pipeline
- ✓ Near term commercial validation
- ✓ High Operating leverage w/ low Capex = Compelling upside relative to current valuation

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info@forwardwater.com

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### References

### • Slide 9:

- https://www.statista.com/statistics/1099424/market-size-industrial-wastewater-treatment-global-by-region/
- https://www.sciencedaily.com/releases/2013/09/130905085908.htm
- https://www.propublica.org/article/injection-wells-the-poison-beneath-us#:~:text=Series%3A%20Injection%20Wells, The%20Hidden%20Risks&text=Over%20the%20past%20several%20decades,as%20an%20invisible%20dumping%20ground

### • Slide 16:

- Flavoring Syrup and Concentrate Manufacturing Market Global Briefing, 2019
- The Business Research Company, June 2019
- <a href="https://www.prnewswire.com/news-releases/global-mining-water--wastewater-treatment-market-report-2019-2023-focus-on-growth-opportunities-for-sustainable-solutions-300962194.html">https://www.prnewswire.com/news-releases/global-mining-water--wastewater-treatment-market-report-2019-2023-focus-on-growth-opportunities-for-sustainable-solutions-300962194.html</a>
- <a href="https://www.fortunebusinessinsights.com/lithium-market-104052">https://www.fortunebusinessinsights.com/lithium-market-104052</a>

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